

MICHAEL P. BANKUS, CVA, MBA, ASFB: PROFESSIONAL PROFILE

Construction Industry Expertise & Engagements

1. Eleven years' experience as a construction contract surety bonding underwriter and Associate in Fidelity & Surety Bonding (AFSB) certification, from the Insurance Institute of America (1994).
2. Two years as mergers and acquisitions analyst with CentiMark Roofing, Pittsburgh, with more than \$500 million Sales and #22 on the ENR (Engineering News-Record) 2017 Top 600 Specialty Contractors list.
3. Other business valuation and litigation support services have been provided to construction industry firms, including, since 2012:
 - a) \$15+ million (revenue) commercial roofing company (litigation support)
 - b) Less than \$1 million residential plumbing services companies (2) (business brokerage)
 - c) Less than \$1 million paving company (litigation support)
 - d) \$8 million general contractor (business brokerage)
 - e) \$1 million HVAC Contractor (litigation support)
 - f) \$15+ million HVAC contractor (business valuation)

Professional Society Memberships, License & Designation

- (A) Certified Valuation Analyst (CVA) National Association of Certified Valuators and Analysts, 2004
Member # 015824: Triannual Recertification good through December 31, 2019
- (B) Associate in Fidelity & Surety Bonding (AFSB), Insurance Institute of America, 1994

Appraisal Specialties & Background

- (A) Fair Market Value valuations for closely-held and micro-cap publicly traded businesses
- (B) Fair Value Reporting
- (C) Complex Financial Instruments
- (D) Industries: Construction and Financial Services

Corporate Finance Experience

- (A) Rite Aid Drugstores Corporate Headquarters
- (B) USF&G Insurance & Surety (United States Fidelity & Guaranty Company)
- (C) CentiMark Roofing, America's Largest (\$500 million Sales) Roofing Co.
- (D) PNC Financial Services Group
- (E) The Bank of New York Mellon Corporation

Formal Education & Appraisal Training

- (A) MBA, Katz Graduate School of Business, University of Pittsburgh (1998)
- (C) Bachelor of Science, Economics, Penn State University (1985)